



CALNETIX POWER SOLUTIONS
2901 SE Monroe Street
Stuart, Florida 34997, USA
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Distribution Qualifier:

We have many types of relationships and are very capable of supporting several types of Distribution Channels from our Core Technology to fully integrated Power Modules shipped to site.

The following information is required to properly assess the capabilities of the applicant and the resources required for Calnetix Power Solutions to support a successful strategy in the territory of the applicant.

- 1) The nature of the business – OEM, Design Solution Provider, Bid Speculative Contractor, Service Company, Equipment Distributor, other – please describe.

- 2) What type of business and primary market focus – Electrical, Mechanical, other – please describe

- 3) Please indicate the disciplines and quantity on staff – engineering (mechanical and/or electrical), construction capabilities (mechanical and/ or electrical), service techs by discipline

- 4) Annual Revenue

- 5) Location of Head Office – and a complete list of any satellite operations in other territories

- 6) Describe the typical operating territory of the business and satellite operations if applicable

- 7) Please submit company brochures and pictures of the following items to support your company image
 - a. Corporate Facilities – exterior and interior
 - b. Representative Projects

- 8) Any other info, that is deemed to be of value, should be added

Once this information is forwarded to our Business Development Department, we will quickly process the material to determine how to properly move forward. We trust the aforementioned meets with your approval and look forward to discussing this opportunity further.

Respectfully,

Michael Edwards
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